

Spencer® Newsmakers

SPENCER CREATES AUTHORIZED SERVICE CENTER FOR CHILE AND PERU THROUGH PARTNERSHIP WITH SIMMA S.A.

The Spencer Turbine Company further strengthened its international presence through a partnership with Simma S.A. of Santiago, Chile. The agreement enables its customers in Chile and Peru to get Spencer-quality service without going outside the region, the company announced.

“Latin America continues to emerge as an important market in the global economy, and this partnership enhances our ability to serve our customers there,” said Paul Burdick, Vice President, Sales and Marketing for The Spencer Turbine Co.

The agreement builds on Spencer’s Latin American capabilities. Last year the company announced a partnership with Mexico City-based Manufacturera Century, S.A. de C.V. to create an authorized service center for Mexico. Manufacturera Century will continue to service Spencer customers in that country.

The Simma facility is authorized to provide repair and service for Spencer single- and multistage centrifugal fabricated blowers. The facility will also service Power Mizer® multistage cast centrifugal blowers, Industravac® self-contained vacuum systems, separators and dust collectors, Vortex® regenerative blowers, and electrical controls and control systems. UL Listed hermetic gas boosters will continue to be serviced by the Spencer factory in Windsor, Connecticut.

All repair, maintenance and associated service for these products in Peru and Chile, including start-up, warranty and non-warranty repair work can now be completed by the Santiago-based facility.

Simma S.A. has served as Spencer’s sales agent in Chile for a number of years. Simma provides Spencer air and gas handling equipment, including industrial market sales for blowers and central vacuums, and wastewater treatment system sales through export management partner Dorian Drake International.

Now, top quality equipment service will be provided too. “Simma S.A. service employees have been trained on-site in our Windsor, Connecticut, factory, and they will use only Spencer-manufactured or Spencer-approved replacement parts to ensure customers receive parts that meet our strict quality standards,” said Dave Earley, Senior Vice President for The Spencer Turbine Company. “We are pleased to expand our service presence in Latin America through this partnership, and we look forward to this opportunity to provide local service to our customers.”

SIMMA, S.A.
San Eugenio 463,
Santiago, Chile
Tel: 56 (2) 4989100 Fax: 56 (2) 2392066
www.simma.cl
email: simma@simma.cl

February 2008

The Spencer Turbine Company

600 Day Hill Road, Windsor, CT 06095-4706 ♦ 800-232-4321 ♦ 860-688-8361 ♦ Fax 860-688-0098 ♦ www.spencerturbine.com

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